



READINGS PART I  
**ADMI 6510. Decision Making**  
 First Semester 2015-16

Textbook: Gallaugher , John. Information Systems: A Manager's Guide to Harnessing Technology, v. 3.0  
 eISBN: 978-1-4533-4580-1

<https://students.flatworldknowledge.com/course/2332375>

	Topic	Readings
Aug 18	<ul style="list-style-type: none"> <li>• Introduction to Management Information Systems;</li> <li>• The Challenges of Managing Information Systems and Technology</li> </ul>	<a href="http://myweb.ncku.edu.tw/~wtwang/course-MIS/week2.pdf">http://myweb.ncku.edu.tw/~wtwang/course-MIS/week2.pdf</a>
Aug 25	<ul style="list-style-type: none"> <li>• IT Infrastructure and Platforms</li> <li>• Strategic Information Systems Plan - IT Strategy and Organization Strategy</li> </ul>	Gallaugher: Chapter 1- Setting the stage: Technology and the Modern Enterprise Chapter 2 - Strategy and Technology: Concepts and Frameworks for Understanding What Separates Winners from Losers Chapter 3 - Zara: Fast Fashion from Savvy Systems Video: <a href="http://www.youtube.com/watch?v=EbMoYFgB9tU">http://www.youtube.com/watch?v=EbMoYFgB9tU</a> Chapter 5. Moore's Law and More: Fast, Cheap Computing, Disruptive Innovation, and What This Means for the Manager
Sep 1	<ul style="list-style-type: none"> <li>• Information Systems in Global Business Today - How Business Use Information Systems</li> <li>• Enterprise Systems</li> <li>• Achieving Competitive Advantage with IT/IS - The Value of Information Systems and Information Technology</li> </ul>	Gallaugher Chapter 11 - Understanding Software: A Primer for Managers Section 11.3 - Application Software  Prasad Bingi; Maneesh K. Sharma and Jayanth K. Godla. Critical Issues Affecting an ERP Implementation. Harvard Business Review.  Foss, Bryan, Stone M., Ekinci, Y.. What makes for CRM system success — Or failure?. Journal of Database Marketing & Customer Strategy Management. Mar2008, Vol. 15 Issue 2, p68-78. 11p. 1  Ghani, Khurram. Integration of Supply Chain

		Management with Internet and Enterprise Resource Planning (ERP) Systems: Case Study. Global Business & Management Research. 2009, Vol. 1 Issue 3/4, p97-104. 8p. 2 Diagrams.
Sep 8	<ul style="list-style-type: none"> <li>• Foundations of Business Intelligence - Databases and Information Management; Data Warehouses, Analytics</li> <li>• Knowledge Management - Enhancing Decision Making</li> </ul>	<p>Gallaugher Chapter 13 The Data Asset: Databases, Business Intelligence, Analytics, Big Data and Competitive Advantage</p> <p>Solomon Negash. Business Intelligence. Communications of the Association for Information Systems (Volume13, 2004) 177-195 (en Blackboard)</p> <p>McAfee, Andrew; Brynjolfsson, Erik. Big Data: The Management Revolution. HBR October 2012. pp61-68. (en Blackboard)</p>
Sep 15	<ul style="list-style-type: none"> <li>• Electronic Commerce &amp; Enterprise Applications: Global E-Business - How Businesses Use Information Systems for E-Commerce</li> <li>• Mobile Applications</li> <li>• Collaboration &amp; Social Networks</li> </ul>	<p>Gallaugher:</p> <p>Chapter 4 - Netflix in Two Acts: The Making of an E-commerce Giant and the Uncertain Future of Atoms to Bits</p> <p>Chapter 6 - Amazon: An Empire Stretching from cardboard Box to Kindle to Cloud</p> <p>Chapter 7 - Understanding Network Effects</p> <p>Chapter 8 - Social Media, Peer Production, and Web 2.0</p> <p>Chapter 9 - The sharing Economy, Collaborative Consumption, and Creating More Efficient Markets through Technology</p> <p>Facebook: Building a Business from the Social Graph  <a href="http://www.digitalenterprise.org/index.html">http://www.digitalenterprise.org/index.html</a></p>
Sep 22	<ul style="list-style-type: none"> <li>• Building IS - Information Technology Acquisition, Vendor Relationships and Contract Negotiation, Information Asset Controls, IT Outsourcing, Cloud Computing, SAAS</li> </ul>	<p>Gallaugher:</p> <p>Chapter 11 - Understanding Software: A Primer for Managers</p> <p>Chapter 12 - Software in Flux: Open Source, Cloud, and Virtualized and App-driven Shifts</p>
Sep 29	<ul style="list-style-type: none"> <li>• Organization and IT Security Management Processes, Data Center Management, Disaster Planning, (Business Continuity Planning)</li> </ul>	<p>Gallaugher Chapter 15 - Information Security: Barbarians at the Gateway (and Just About Everywhere Else)</p> <p><a href="http://www.comp-soln.com/BCP_whitepaper.pdf">http://www.comp-soln.com/BCP_whitepaper.pdf</a></p>
Oct 6	<b>Monday classes meet</b>	
Oct 13	<b>Test 1</b>	